DEVELOYMEN9 PROCEDMME

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UNITED NATIONS DEVELOPMENT PROGRAMME

Project of the Governments of the

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Association of South-East Asian Countries (ASEAN)

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| Project Title: | Training of ASEAN officials on Financial |
|-----------------------------|---|
| | Policy and Institutional Management for |
| 1. | Better Access to External Resources from |
| · 1 | Transnational Banks and Corporations. |
| Project No: | RAS/86/113 |
| Primary Function | Direct Training |
| Secondary Function: | Institution Building |
| Sector: | General Development Issues, Policy and |
| | Planning (02) |
| Sub-sector: | Development Strategies, Policy and Planning |
| | (0210) |
| Implementing Agencies: | Ministries of Finance in Brunei, Indonesia, |
| | Malaysia, Philippines, Singapore and Thailand |
| Executing Agency: | United Nations Centre on Transnational |
| | Corporations |
| Government Inputs: | Facilities (in-kind) for Training Services |
| | in Host Country |
| UNDP Inputs: | \$500,000 |
| Estimated Starting Date: | November 1988 |
| Duration | Three Years |
| X | |
| Signed | 29 Aug 188 |
| On behalf of ASEAN Governme | ents Date |
| hight | int pro |
| Signed | 19 1 4 m 1 20 M 11 |
| On behalf of Executing Ager | Date . |
| A. I | |
| Signed | 27 July 1288 |
| On behalf of the United Nat | tions Date |
| Development Programme | |

PART I LEGAL CONTEXT

This Project Document shall be the instrument referred to as such in Article I, paragraph 1, of the Assistance Agreement between the United Nations Development Programme (UNDP) and the Governments of those participating countries which have signed such an Agreement.

Alternatively, for those participating countries which have not signed such an Agreement, this project document shall be the instrument referred to as a plan of operation envisaged in Article 1, paragraph 2 of the Agreement concerning assistance under the Special Fund Sector of UNDP, between UNDP and the Governments of those participating countries which have signed such latter Agreement.

PART II THE PROJECT

A. Development Objective

Improved access to external financial resources from transnational banks and corporations and more efficient utilization of such resources for national development.

B. Immediate Objectives

- (i) Improved negotiating skills and techniques of ASEAN officialswith transnational banks
- (ii) More efficient, business-like management of domestic financial institutions in ASEAN countries in harmony with trends in international capital markets and in accordance with latest international practice.
- (iii) Foreign exchange policies and implementation practices in
 ASEAN countries, responsive to international markets, and which contribute to stable and economically efficient relationships with transnational banks and corporations.
 - (iv) To understand the methodologies of pricing the services and goods produced by public enterprises in order to improve the financial positions of public enterprises.

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C. Special Considerations

Both UNDP and ASEAN Government's place special emphasis on the role of the private sector in the development process. The successful implementation of this project will contribute to that special consideration insofar as it will: assist Governments formulate policies and institute practices which are conducive to mobilizing domestic and foreign private resources for investment; directly train selected senior managers of private financial institutions who deal with transnational banks and corporations; and tap the experience and knowledge of the private-sector in developed countries (transnational banks and corporations) to implement the training activities of this project.

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D. Background/Justification

The ASEAN countries have, to varying degrees and in varying forms, made use of external financial and technical resources from transnational banks and corporations in their development processes. Today, the linkages between ASEAN economies/institutions and transnational banks and corporations are strong and will countinue to be significant in the development of the region. However, international capital and technology markets, and the institutional relationships and transactions that occur within them, are transforming rapidly. The Governments of ASEAN countries must therefore keep abreast of these developments in their policies and practices and must be in a position to anticipate and take initiative in effecting new policies, institutional reforms and modes of transaction with transnational banks and corporations so as to better realize their underlying comparative advantage in world markets.

Against this background, and during the period of the Third UNDP Inter-Country Programme for Asia and the Pacific the ASEAN Committee on Finance and Banking (COFAB) called upon the United Nation's Centre on Transmational Corporations (UNCTC) to organize a series of workshops and seminars for senior policy-makers on access to international capital markets, negotiations with transmational banks, and external debt management. While these activities, and the specific knowledge and skills they transferred, were considered useful by ASEAN officials, it became apparent that successful access to capital markets and negotiations with transnational banks (and the full beneficial impact of such access) were closely linked to a number of other basic policy and institutional factors in ASEAN countries. Unless correspondingly informed and responsive foreign exchange policies and financial management practices of domestic financial institutions were in place, the relevance of improved negotiating skills and the impact of successful deals with transnational banks and corporations could be obviated.

In view of this inter-relationship between specific deals and other financial policies and practices, ASEAN COFAB has requested UNDP/UNCTC to continue its training programme during the Fourth Inter-Country Programme. In addition to taking up the inter-relationships mentioned, the continuation of the programme could serve to maintain senior policy-makers and financial managers in ASEAN in close touch with ever-changing conditions and practices in international financial institutions and markets. The specific training activities requested by ASEAN/COFAB are:

- 1. Two workshops on Negotiating with Transnational Banks
- 2. Four training courses on Management and Supervision of Financial Institutions in ASEAN countries
- 3. Workshop on Foreign Exchange Policy and Management in ASEAN Countries

Workshops on Negotiatiating with Transnational Banks

The need for strengthening the capacities of the ASEAN officials to negotiate optimum terms and conditions for international borrowing has been realized for a number of years. It results, in part, from the increasing demand for external capital for national and regional development. The Committee on Finance and Banking therefore requested the UNCTC/UNDP to organize training workshops for officials whose responsibilities involved international borrowing. Two training workshops on negotiating with transnational banks were held, the first from 19 to 30 March 1984 in Chiangmai

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Thailand and the second from 16 to 27 July 1984 in Kuala Lumpur. Both workshop were attended by 30 officials responsible for international borrowing or external debt management from Ministries of Finance, Central Banks, National Banking Institutions and other parastatal enterprises in Indonesia, Malaysia, Philippines, Singapore and Thailand.

The workshop in Chiangmai focussed on international syndicated loan Negotiations, project finance and external debt management. An evaluation of this workshop indicated that, on the whole, the participants found the workshop useful and the coverage appropriate. Some participants however felt too little time had been spent on project finance and currency and interest rate swaps and that these topics would be suitable for future UNDP/UNCTC execution.

The Kuala Lumpur workshop was designed as a continuation of the Chiangmai workshop and focussed on floating rate notes, export credits, lease financing and co-financing with the World Bank and Asian Development Bank. An evaluation of this second workshop pointed out its usefulness but again • indicated the need and the desire for more in-depth coverage of a number of specific topics. It was also felt that continued and renewed exposure to international negotiating issues in the ever-changing world of transnational banking was very much required by ASEAN officials.

The ASEAN Committee on Finance and Banking, at its Thirteenth Meeting on January 22-24, 1984 in Bangkok took note of the success of the two workshops and the desire that they be continued and extended. The Committee therefore proposed two additional workshops over the five year period of the Fourth UNDP funding cycle. These two workshops would serve the needs left over from the first two, and the topics of discussion should be designed in such a way that participants would get acquainted with the latest international borrowing instruments and techniques. Such familiarity would improve the capacity of ASEAN officials to negotiate with transnational banks and reach agreement on terms and conditions favourable to ASEAN economies. With this in mind, the topics listed below have been chosen for special attention at the two workshops.

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- 1. Currency and interest rate swaps
- 2. Revolving underwriting facilities (RUF)
- 3. Access to international money market
- 4. Evaluation of mixed credit
- 5. Access to European Currency Unit (ECU)
- 6. Asset based financing.
- 7. Issues on Pricing of Public Enterprises Services

Four Training Courses on Management and Supervision of Financial Institutions

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Over the past decade, financial and banking activities in ASEAN region have been growing rapidly. ASEAN governments have noticed this growth pattern and have realized the importance of the role of financial institutions in their international trade activities and their national social and economic development. However, the "freeing" of financial institution to grow and rapidly expand without close supervision and monitoring can and has led to problems. A number of banks and other financial institutions have incurred heavy losses and experienced bankrupcies which has caused governments to withdraw their business permits. These crisis phenomena have had a negative impact on public confidence and on potential foreign investors.

ASEAN countries, therefore, realize the necessity of improving their system of managing, controlling and supervising financial industries. Their intention is to concentrate on learning modern methodologies currently employed in international financial markets and transnational banks and on familiarizing themselves with practices of major developed countries. This would assist ASEAN authorities, with respect to planning, supervising, legislating and regulating financial institution development. In addition, sound government policies on financial institutions would contribute to efficient and flexible management of related government agencies with minimum problems. It would also assure the private sector and restore investors confidence, including foreign investors. Assistance from UNDP/UNCTC for seminars and training courses would be important to the successful development of skills and abilities among ASEAN officials for the formulation and implementation of effective policies in this field. The ASEAN Committee on Finance and Banking therefore, has requested that four training courses be organized by UNCTC, drawing upon its experience with, and knowledge of, issues in the financial sector due to its previous work with ASEAN COFAB and its access to the most modern and sophisticated financial management talents of transnational banks and other institutions. The four courses would cover, in an appropriately sequenced and integrated fashion, the topics and issues listed below.

- Comparison of financial institution management in developed and developing countries
- Interest rates for financial institutions
- Borrowing, investment and reserve management
- Deposit, cash, credit and guarantee management
- Assets, liabilities and dividend management
- Policies related to shareholders
- Laws and regulations
- Host country policies for transnational financial institutions
- Transnational financial institutions management
- Development of ASEAN financial institutions
- Financial Market, Securities Market

Workshop on Foreign Exchange Policies and Management in ASEAN

Economic activity is today unified to an uprecedented degree. Change in one nation's economy is rapidly transmitted to major trading partners. These fluctuations in economic activity are reflected, almost immediately, in fluctuations in currency values. Consequently, developing countries, with their integrated cross-border production and marketing operations, often face devaluation. The volatility of the international mometary system since the early 1980s, together with the present regime of floating exchange rates, is also creating problems for economic activities in developing countries.

ASEAN has been recognized as a region with rapidly expanding economics. To sustain this, it has had to maintain its international trade, finance and monetary activities. Not only has ASEAN mobilized capital from outside the region, but it has also increased its international debt burden to finance various types of development programmes and projects. A considerable number of trade and monetary strategies have been introduced in ASEAN countries and its economic partners to lessen the difficulties, of exposure to volatile would markets. Foreign exchange policy and management is one important tool in the context of international monetary management. From ASEAN's point of view, foreign exchange policy and management would play a significant role in eliminating existing problems and, at the same time, protecting and promoting the regional economy.

Foreign investment, either in the form of direct investment of business expansion by TNCs have been another important ingredient contributing to the successful economic growth of ASEAN. In order to maintain, assist and promote these investments, monetary officials must empoly policies and impose control measures, such as exchange controls, which are intelligently and practically designed, considering the equilibrium between the willingness of foreign investors to invest and the benefits to the nation. Furthermore, policy and management of foreign exchange also affects domestic interest rates and the transfer of capital across boarders. Effective policies and efficient measures must be imposed in such a way to minimize their effects on internal interest rates and to eliminate capital flight problems.

To formulate such policies and implementation measures ASEAN should understand better the concept of foreign exchange management and its relation to other economic factors. Moreover, it must expose its senior policy-makers to the experiences, problems and solutions of other economies, both developed

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and developing. The ASEAN Committee on Finance and Banking therefore requested that UNCTC use its broad experience and knowledge of transnational transactions and institutions to organize a high level Workshop covering the following technical issues:

- a. Exchange rate system: flexible and fixed exchange rate
- .b. Foreign exchange policy with respect to exports, imports and international debt.
- c. Government administration of exchange rate in relation to economic stability
- d. Foreign exchange market
- e. Currency option
- f. Exchange control and practices

Outputs

- Sixty senior officials (thirty officials per workshop)
 from ASEAN central banks, finance ministries and public
 engerprises skilled in developing and negotiating appropriate
 financial instruments for borrowing from transnational banks.
 - (ii) One hundred and eight officials (thirty officials per twoweek training course and eighteen official for a one-week training course) primarily from public, private and mixed financial institutions in ASEAN countries, skilled in the supervision and management of borrowing from transnational banks as well as in the related areas of deposit/cash management, credit and guarantee management, assets and Ji liabilities management and dividend management.
 - (iii) Thirty senior officials from ASEAN finance ministries and central banks skilled in formulating, and implementing foreign exchange policies most appropriate to international market conditions.

F. <u>Activities</u>

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| . (i) | Mission by UNCTC to ASEAN countries | to be considered |
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| | to define the precise management | by the UNCTC |
| | issues in financial institutions to be | by the oneit |
| | addressed in four subsequent training | а 1 м. – Ч |
| | courses and to identify resource persons | |
| | in the field | |
| | | |
| (ii) | / First workshop on negotiating with | November 1988 |
| | transnational banks | (Chiang Mai, Thailand) |
| (iii) | Preparation of national review studies | to be considered |
| | of financial institution management | by the UNCTC |
| | weaknesses in ASEAN | by the owere |
| | | |
| (iv) | First training course on financial | March 1989 |
| | institution management | (Phuket, Thailand) |
| <i>.</i> | | |
| (v) | Second workshop on negotiating with | November 1989 |
| | transnational banks | (Chiang Mai, Thailand) |
| (vi) | Second training course on financial | March 1990 |
| | institution management | (Phuket, Thailand) |
| | | 1 |
| (vii) | Third training course on financial | July 1990 |
| | institution managem nt | (Chiang Mai, Thailand) |
| (viii) | Fourth training course on financial | November 1990 |
| , / | | |
| ň | institution management | (Pattaya, Thailand) |
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G. Inputs

1. Host Government

The location of each workshop, training course or seminar will be mutually agreed upon by ASEAN COFAB and UNCTC, bearing in mind practicality and efficiency. The host Government for each activity, will be responsible for providing conference facilities i.c. free access to a seminar hall with public address system, overhead projector and the like. The host Government will also be expected to provide basic necessary secretarial support during the course of the training activity. A detailed memorandum of understanding, spelling out precise responsibilities of the host Government and UNCTC for each activity, will be drawn up and signed.

2. UNDP

Under UNCTC execution, UNDP will provide international and national consultants to prepare technical materials and conduct each training exercise. The travel costs and per diem for all consultants, ASEAN COFAB project coordinator and country participants for each workshop will also be covered by UNDP/IPF resources.

3. UNCTC

Programme and technical staff of UNCTC will work closely with international experts and ASEAN officials to formulate, organize and conduct each training activity.

H. Preparation of Work Plan

At least two months prior to each scheduled workshop, training course or seminar UNCTC will submit a detailed, annotated programme including the names and curriculum vitaes of the experts. ASEAN COFAB in turn, will comment on and ultimately approve the programme and experts and will propose to UNCTC a host institution and venue. Based on the programme, ASEAN COFAB will select participants from each country to attend.

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I. Institutional Framework

UNCTC will liaise directly with ASEAN COFAB through UNDP/Bangkok (which will serve as the principal project representative) and will seek COFAB clearance for the scheduling, venue, programme and experts, ASEAN COFAB will coordinate the clearance of these matters with individual ASEAN Governments, as appropriate, and (in consultation with individual Governments) will be responsible for selecting national participants.

PART III. SCHEDULES OF MONITORING, EVALUATION AND REPORTS

A. Monitoring

The project will be subject to periodic review in accordance with the policies and procedures established by UNDP for monitoring project and programme implementation.

B. Evaluation

The project will be subject to evaluation in accordance with the policies and procedures established for this purpose by UNDP. An internal evaluation based on guestionnaires distributed at each workshop to participants will be written by UNCTC immediately after each training exercise and submitted to UNDP with the annual progress report mentioned below.

C. Progress and Terminal Reports

A progress report will be submitted by UNCTC to UNDP at the end of each calendar year.

PART IV.

A. Budgets

The project budget covering UNDP Contribution together with a detailed budget is shown in Annex I.

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COFAB/UNDP Project Calendar 1987-1991

| | | | | | | | | · | · | | | | + | |
|------|---------|----------|------------|------------------|----------|----------|---------|----------------|----------|---------|-----|-------------------|---------------------------------------|---|
| | MONTH | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | |
| EAR | | | | | | | | | | | | | | |
| 1987 | | | ć , | | | | | | | | | | | |
| 1988 | | | | | | | - - | | | | | NTS (Chiang i | ai) | |
| 1989 | | · | | FIMS (Phuket) | | | | FX Pattaya | | | | NTB (Chiang 1 | ai) | |
| 1990 | , ` | | · | FIMS (Phuket) | - | | | FIMS Chiang | Mai) | | | FIMS (Pattaya) | | |
| 1991 | | | | - | | | | | | | | | | |
| FIMS | Worksho | ps on Fi | nancial I | Institutio | n Manage | ment and | Supervi | sion in . | ASEAN Co | untries | (4) | | · · · · · · · · · · · · · · · · · · · | - |
| NTB | Worksho | ps on Ne | gotiating | with Tra | nsnation | al Banks | (2) | - , | • | | | <u>.</u> • . | | |
| FX | Seminar | on Fore | eign Excha | nge Polic | y'and Ma | nagement | in ASEA | N (1) | | | | | | |
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ANNEX I

PROJECT BUDGET COVERING UNDP CONTRISUTION

(in U.S. Dollars)

Countries : ASEAN

RAS/35/113

Project No

Project title :

Training of ASEAN Officials on Financial Policy Formulation/ Implementation and Institutional Management for Better Access to External Resources from Transnational Banks and Corpotations

| Component | r motal | 1 4000 | • | |
|--------------------------------------|----------|---------|---------|--------|
| · · · | Total ; | 1988 | 1989 | 1990 |
| International Consultants | | | | |
| " O salary | 89,700 | 15,000 | 38,400 | 36,300 |
| _ Per diem | 22,425 | 3,750 | 9,600 | 9,075 |
| - travel | 96,000 | 15,000 | 52,000 | 39,000 |
| total | 208,125 | 33,750 | 90,000 | 84,375 |
| National consultants | a name | | | |
| - salary | - | 27,000 | | - |
| total | | 27,000 | 1 - | |
| Sub-total | - | 60,750 | | - |
| ASEAN COFAB-ITS Coordinator expenses | | | | |
| . er diem | 6,300 | 1,050 | 2,625 | 2,625 |
| - travel | 700 | 100 | 300 | .300 |
| Sub - total | 7,000 | 1,150 | 2,925 | 2,925 |
| Participants expenses | | | | |
| - per diem | 182,700 | 31,500. | 78,700 | 72,450 |
| - travel | 52,470 | 7,950 | 23,850 | 20,670 |
| Sub-total | 235, 170 | 39,450 | 102,600 | 93,120 |
| | | | | |
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| | - 2 | | | | |
|--|-----------------|-------------|-------------|---------|---------|
| | | Total | 1988 | 1989 | 1990 |
| Preparation and reproduction of re | eports/notes | | | | |
| and miscellaneous expenses | | 18,500 | 3,000 | 8,000 | 7,500 |
| Other project coordination and . preparation expenses | | 4,205 | 4,205 | - | |
| Grand total | , | 500,000 | 108,555 | 203,525 | 187,920 |
| n US \$) | | | | ļ , | - |
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| | |
| Breakdown of Budget for Three | two-week Training Courses on Financial |
| Institution Managément and | Supervision in ASEAN Countries (1989,1990) |
| · · · | |
| Consultant expenses | <u>us</u> |
| 5 international consult | ants x 10 days (average) |
| (incl. travel days) | = 50 |
| salary | $= 50 \times 300 = 15,000$ |
| per diem (incl. trave | L days) = 50 x 75 = 3,750 |
| travel | $= 5 \times 3,000 = 15,000$ |
| Sub - total | 33,750 |
| 6 national consultants of | only for preparatary preiod 3 months |
| salary (1,500/month) | $= 6 \times 3 \times 1,500$ |
| total | = 27,000 |
| | |
| ASEAN COFAB - ITS coordinator exp | |
| per diem (incl. trave. | L days) x 14 days = $14 \times 75 = 1,050$ |
| travel | $= 1 \times 100 = 100$ |
| Sub - total | 1,150 |
| | |
| Participants expenses | |
| 30 participants x 14 day | |
| per diem (incl. travel | |
| travel for 30 participa | |
| Brunei | $= 5 \times 280 = 1,400$ |
| . Indonesia | $= 5 \times 440 = 2,200$ |
| Malaysia | $= 5 \times 220$ $= 1,100$ |
| , , | |
| | |

| Breakdow of Budget for one-wee | an |
|--------------------------------------|-----------------------------------|
| Institution Management and Supe | rvision in ASEAN Countries (1990) |
| consultants expenses | US\$ |
| 3 consultants x 7 days | |
| (incl.travel days) | = 21 |
| salary | $= 21 \times 300 = 6,300$ |
| per diem (incl. travel days) | = 21 x 75 $=$ 1,575 |
| travel | $= 3 \times 3,000 = 9,000$ |
| Sub - total | 16,875 |
| | |
| ASEAN COFAB - ITS coordinator expens | es |
| per diem (incl. travel days) | x 7 days |
| | $= 7 \times 75 = 525$ |
| travel | $= 1 \times 100 = 100$ |
| Sub - total | 625 |
| Participants expenses | |
| 18 participants x 7 days | = 126 days |
| per diem (incl. travel days) | $= 126 \times 75 = 9,450$ |
| travel for 18 participants | |
| Brunei = 3×280 | = 840 |
| Indonesia = 3×440 | = 1,320 |
| Malaysia = 3 x 220 | = 660 |
| Philippines = 3×310 | = 930 |
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Breakdow of Budget for one-week training coruse on Financial

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| 2- Singapore = 3 x 240 = 720 Thailand = 3 x 100 = 300 total travel expense = 4,770 Sub - total 14,220 Preparation and reproduction of reports/notes and miscellaneous expenses 1,500 Grand total 33,220 | ы т х | } | and a second sec | | | |
|--|-------------|---------------------------------------|--|----------|---------------------------------------|--------|
| Thailand = 3 x 100 = 300 total travel expense = 4,770 Sub - total 14,220 <u>Preparation and reproduction of reports/notes</u> <u>and miscellaneous expenses</u> 1,500 | • | ; | - 2 - | | | |
| total travel expense = 4,770 Sub - total 14,220 Preparation and reproduction of reports/notes 14,200 and miscellaneous expenses 1,500 | | Singapore | = 3 x 240 | = 720 | | |
| Sub - total 14,220 Preparation and reproduction of reports/notes 1,500 and miscellaneous expenses 1,500 | | | , | í ' | | |
| and miscellaneous expenses 1,500 | | | , | = 4,770 | | 14,220 |
| | | · · · · · · · · · · · · · · · · · · · | · · · · | ts/notes | | |
| <u>Grand total</u> <u>33,220</u> | | ineous expens | 3 65 | | | 1,500 |
| | Grand total | - | د ا | 1 | | 33,220 |
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| Breakdown of Budget for two Workshops on Negotiating | | | | | | | | |
|--|-----------------------|---|--|---|--|--|--|--|
| with Transnational Banks (1988, 1989) | | | | | | | | |
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|) | ı. | | l ¢ | | <u>US\$</u> | | | |
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| , , , , | .# | 50 | | | | | | |
| i i | Ħ | 50 x 300 | = | 15,000 | | | | |
| | = | 50 x 75 | IJ | 3,750 | | | | |
| ł | , = | 50 x 3,000 | | 15,000 | | | | |
| ч ч | | | | | 33,750 | | | |
| | | x | | | | | | |
| expenses | 5 | | | | | | | |
| days x | 14 | days | | | | | | |
| e and and | · · · | 14 x 75 | H | 1,050 | | | | |
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| days | , m | 420 days | ť. | | | | | |
| l days) | ; | 420 x 75 | .= | 31,500 | | | | |
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| 5 x 280 | - | 1,400 | | • | | | | |
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| 5 x 310 | · === | 1,000 | | | | | | |
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| | days days days) | days = days x 14 days x 14 days x 14 days x 14 days x 14 ax 280 5 x 280 5 x 440 5 x 220 = | $days = 420 days$ $days = 420 days$ $days = 14 \times 75$ $= 1 \times 100$ $days = 1,400$ $days = 1,400$ | $\begin{array}{rllllllllllllllllllllllllllllllllllll$ | national Banks (1988, 1989) = 50 = 50 x 300 = 15,000 = 50 x 75 = 3,750 = 50 x 3,000 = 15,000 expenses days x 14 days = 14 x 75 = 1,050 = 1 x 100 = 100 days = 420 days 1 days) = 420 x 75 = 31,500 off 5 x 280 = 1,400 5 x 440 = 2,200 5 x 220 = 1,100 | | | |

of Budget for two Workshops on Negotiati

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|--|--|-------------|-------------|---------|
| , | - 2 | | | |
| Singapor | e = 5 x 2 | 40 = 1,200 | | |
| Thailand | = 5 x 1 | 00 = 500 | : : | |
| tota | l travel expen | se = 7,950 | I. | |
| Sub - to | tal | | | 39,450 |
| •••••••••••••••••••••••••••••••••••••• | | | 1 , | |
| Preparation and repr | 1 | ports/notes | 1 f 1 | |
| and miscellaneous ex | penses | τ. | | 3,000 |
| Total per workshop | 1 | · ; ; | | 77,350 |
| | 4 | | | |
| Grand total (two wor | kshops) | | | 154,700 |
| | | | | |
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| | Managemen | t in As | SEAN CO | ountries (1 | 989) | , ! | |
|----------------|--------------|----------|---------|--|----------|--------------------|-------|
| Consultants ex | penses | | | | | | USŞ |
| 4 consu | ltants x 7 d | ays , | | | | 1 , • 1 F | |
| (incl. | travel days) | | بعد ' | 28 🖓 . | | | |
| salary | | | ; = | 28 x 300 | 22 | 8,400 | |
| per die | m (incl. tra | ivel day | /s) = | 28 x 75 | ÷ | 2,100 | |
| travel | • | | = | 4 x 3,000 | | 12,000 | |
| | Sub - total | | | | | | 22,50 |
| ASEAN COFAB - | ITS coordina | tor exp | enses | 1 1 | ĸ | | |
| per die | m (incl. tra | vel day | /s) x | 7 days | | 1 | |
| travel | Sub - total | | 、 = | 7 x 75 1 x 100 | , # # | 525 100 | 62 |
| Participants e | xpenses | | | | | | |
| 30 part | icipants x | days | = | 210 days | | | |
| per die | m (incl. tra | avel day | ys) = | 210 x 75 | = | 15,750 | |
| travel | for 30 parti | cipant | 5 | n an | | ţ. | |
| | Brunei | = 5 > | ĸ 280 | | 22 | 1,400 | |
| | Indonesia 🕴 | = 5 | x 440 | | = | 2,200 | |
| | Malaysia | = 5 | x 220 | | - | 1,100 | |
| | Philippines | = 5 | k 310 | | = | 1,550 | |
| | Singapore | = 5 | к 240 | | <u></u> | 1,200 | |
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Breakdown of Budget for Workshop on Foreign Exchange Policy and

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| Thailand = 5×100 | = 500 | | |
|---------------------------|---------|---|--------|
| total travel expense | = 7,950 | | |
| Sub - total | | 1 | 23,700 |

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Preparation and reproduction of reports/notes

and miscellaneous expenses

2,000

Grand total

48,825

REPORT OF

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THE SIXTEENTH MEETING OF

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THE ASEAN COMMITTEE ON FINANCE AND BANKING

24-26 MAY 1988

CHIANG MAI, THAILAND

INTRODUCTION The Sixteenth Meeting of the ASEAN Committee on Finance and Banking (COFAB) of the ASEAN Economic Ministers (ABN) was convened on 24-26 May 1988 in Chiang Mai, Thailand. The respective delegations were headed by Awang Haji Abd. Rahim Abd. Latif, Director for Special Services, Ministry of Finance of Brunei Darussalam; Mr. Soegito Bastromidjojo, Secretary-General, Ministry of Finance of Indonesia; Mr. Othman Bin Jusoh, Deputy Under-Secretary, Finance Division. Ministry of Finance of Malaysia; Ms. Na. Cecilia G. Soriano. Division Chief . International Finance Group, Department of Finance of the Philippines ; Mr. Jaapal Singh, Deputy Director(Finance), Revenue Division, Ministry of Finance of Singapore and M.R. Chatu Mongól Bonakul. Deputy Permanent Secretary for Finance, ' Ministry of Finance of Thailand. A representative of the

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Senior-Level ASEAN ¹Officials on Finance and Ming Management in New, Zealand" that it would be ling to incorporate the above two proposals, into a wider de and Investment Promotion Package. The Neeting also ad that New Zealand had engaged a consultant to visit AN capitals to discuss ideas towards formulating the edign and details of the package. The detailed package would be submitted to ASEAN for consideration by late June July 1988.

56. In this connection, the Maating requested the Country coordinator to follow up the matter to ensure that the above COFAB proposals were incorporated in the Trade and Investment Promotion Package as agreed by New Zealand at the Sth Dialogue Meeting.

5.7 ASEAN - UNDP

39. The Meeting took note of the ASEAN Secretariat Paper on "Report on COFAB Projects under the ASEAN-UNDP Relations" and the Thai Paper on "ASEAN-UNDP Cooperation Pramework" which appear as <u>Annexes BB and CC</u>, respectively. 40. The Meeting took note of the COFAB-ITS Paper on "Report on UNDP project : Mobilization of the ASEAN Domestic

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Abource Seminars" which appears as <u>Annex DD</u>, and that the hird meminar on Resource Mobilization through Financial Astitutions would be held in September 1988.

Regarding the project on "Training of ASEAN ficials on Financial Policy and Institutional Management Fre Better Access to External Resources from Transnational anks and Corporations"/ the Meeting considered the DOFAB-ITS Paper which appears as Annex EE. In considering the UNDP response on the inability of UNCTC to conduct the Seminar on Pricing of Public Enterprises Services, the COFAB-ITS proposal that Meting agreed with the the project document be modified as follows:

(a) The issue on Pricing of Public Enterprises
 Services be included as an additional
 topic in the two programmes on Negotiating
 with Transnational Banks ;

 (b) Budget previously allocated to the Seminar on Pricing of Public Enterprises Services be reallocated to an additional one-week. training programme on Management and Supervision of Financial Institutions. The training course would focus on issues

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in the areas of financial market, accurities and stock markets.

The Meeting endorsed the revised project document appears as Annex FF, and requested the ASEAN riat to pursue the matter. 5.8 ASEAN-US Meeting took note of the Singapore 43. The Information Paper on "ASEAN-US Dialogue" which appears as Annex GG. 44. The Meeting further noted the decision of the 4th Meeting of the 21st ASC to accept the US proposals on the future directions of ASEAN-US development cooperation. fuch cooperation should focus on the central theme of "regional economic growth" through a programmatic approach and the areas of concentration bu (a) trade and investment. (b) science and technology and (c) human resource development. 45. With regard to the project on "Technical of Tax Administration Assistance in Computerization Operation", the 8th ASEAN-US Dialogue agreed that this activity be further developed by the Asian Institute of

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